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The Negotiator Awards 2023 – celebrating excellence in agency.

- Winners announced at gala dinner on 24th November, Grosvenor House
- 'Property party of the year' hosted by comedians Ronni Ancona and Hal Cruttenden
- Organised by the industry's leading trade publication, The Negotiator
- Full winners and runners-up list can be found at:
www.thenegotiator.co.uk/awards/winners-and-finalists-2023/

London's premier venue, The Grosvenor House Hotel on Park Lane in Mayfair, London, gave a very warm welcome to almost a thousand of the UK's leading estate and letting agents and suppliers.

Proudly supported by headline sponsor Zero Deposit, along with Kerfuffle, Home Telecom and Global 4 and a host of category sponsors, The Negotiator Awards is the leading awards programme for estate and letting agents in the UK and their suppliers.

Winning The Negotiator Awards is recognition of a property company's exceptional standards and is an accolade regarded as the pinnacle of achievement in the UK residential property industry. Hundreds of companies and individuals enter each year. It is a gold standard for the customers of those businesses to rely on when choosing an agent or a supplier company.

2023 has been another year of extremely high standard entries to the Awards. There were notable winners in the national categories, with Tailormade Moves from Scotland, taking Estate Agent of the Year (up to 15 employees) Cardigan Bay Properties from Wales winning New Agency of the Year. Encore, the property management company, swept the boards taking three gold awards.

The new categories of Block Management and New Model Agency both drew a strong entry, demonstrating the growth and widening of the Awards' influence and reach.

The entries to the Community Champion category and the Sustainability category, which grew in entries in its third year, continues to demonstrate the positive impact the industry is having in the wider community.

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Hosted by comedians Ronni Ancona and Hal Cruttenden, the 34 categories were awarded with trophies and commendations handed to 34 agencies and suppliers.

The Negotiator publishing director, Grant Leonard, said, "This has been a great evening of excitement and celebration, seeing the best in the business recognised and rewarded.

"The significance and importance of the Awards should not be underestimated, they prove that the industry is thriving and positive despite challenging times for all property businesses and we're looking forward to a more settled 2024."

He continued, "Our awards programme stands apart, being by leaders and industry experts who truly understand the world of estate agency, rather than being based on a statistics. Estate agency is about people, not numbers and The Negotiator Awards are an opportunity for agents to demonstrate the human aspect as well as the business side."

The Awards followed The Negotiator Conference & Expo where over 500 delegates listened to opinions and advice from 23 expert speakers and industry leaders, including BBC Business Editor Simon Jack, while also networking with some of the industry's most innovative suppliers.

Across the day and evening the event proved itself once again, to the biggest, best-supported and quality event for estate and letting agents in the UK.

For further comment, contact Grant Leonard on 0844 745 3100, grant@thenegotiator.co.uk. Copyright free photos are available to download at www.thenegotiator.co.uk/awards. To discuss sponsorship opportunities for the 2023 Awards, or to find out about exhibitor options at The Negotiator Conference & Expo (which takes place the same day), contact Richard Rowe on 0844 745 3102, richard@thenegotiator.co.uk.

About The Negotiator

The Negotiator Awards and The Negotiator Conference & Expo are organised and run by Propertydrum Ltd, the publisher of the leading trade publication for estate and letting agents – The Negotiator. The Negotiator has published continuously for 37 years. The Negotiator Awards has been running annually since 2008 and has involved thousands of agencies and suppliers over the years. The Awards presentation is one of the industry highlights of the year. The Awards is preceded by the leading property industry leadership conference and exhibition, The Negotiator Conference & Expo, which takes place during the day of the awards also at Grosvenor House.

Winners of Gold categories of The Negotiator Awards 2023.

For Silver, Bronze and Highly Commended, please go to:

<https://thenegotiator.co.uk/awards/winners-and-finalists-2023/>

Category

Rising Star of the Year
Community Champion of the Year
Marketing Campaign of the Year
Website of the Year
Employer of the Year
Residential Auction Service of the Year
Block Management Company of the Year
Property Management Department
Property Management Company
Land & New Homes Specialist of the Year
Sustainable Agency of the Year
Supplier of the Year – Apps
Supplier of the Year – Agency software
Supplier – Products and Services (Business)
Supplier – Products and Services (Marketing)
Supplier of the Year – Professional Support
Regional – North East & North West
Regional – Yorkshire and The Humber
Regional – East Midlands & West Midlands
Regional – East of England
Regional – London
Regional – South East
Regional – South West
Regional – Scotland
Regional – Wales
Regional – Northern Ireland
New Agency of the Year
New Model Agency of the Year
Lettings Agency of the Year (Small)
Lettings Agency of the Year (Medium)
Lettings Agency of the Year (Large)
Estate Agency of the Year (Small)
Estate Agency of the Year (Medium)
Estate Agency of the Year (Large)

Winner

Emily Waterland, SDL Property Auctions
Manning Stainton
SDL Property Auctions
Wards
Encore
SDL Property Auctions
Encore
Pattinson Estate Agency
Encore
Propology Boutique Properties
Leaders Romans Group
Inventory Hive
Street.co.uk
PayProp
Property Hive
CY Training Works
X1 Sales & Lettings
Day & Co Estate Agents
BuckleyBrown Estate Agents
Thomas Morris
Martyn Gerrard
Hat and Home
The Property Centre
UMEGA
Williams & Goodwin
CPS
Cardigan Bay Properties
Avocado Property
Hewitt Adams
UMEGA
Leaders Romans Group
Tailormade Moves
Hat and Home
Northern Estate Agencies

The Negotiator Lifetime Achievement Award went to Michael Day of Integra Property Services.